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Please address all correspondence to the Chief Executive Officer

Government of Samoa

Ministry of Agriculture and Fisheries

29th August 2023

REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL CONSULTING SERVICES)

Country: Independent State of Samoa

Name of the Project: SAMOA AGRICULTURE AND FISHERIES PRODUCTIVITY AND

MARKETING PROJECT (SAFPROM)

Grant No: D438-WS

Assignment title: Fisheries Cold Storage / Cold Chain Specialist

Reference No.: WS-MAF-337910-CS-INDV

The Government of Samoa ("GoS") has applied for financing from the World Bank towards the cost of the Samoa Agriculture and Fisheries Productivity and Marketing Project (SAFPROM), and intends to apply part of the proceeds for the following consulting services.

The consulting services ("the Services") include supporting the Ministry of Agriculture and Fisheries (MAF) in ensuring that information related to SAFPROM reaches farmers, as well as the private and public sectors. The consultant will undertake consultation(s) with key stakeholders with regard to current and future needs for Samoa's cold chain capacity. Prior to any investments, the consultant will conduct a feasibility study that will assess the social, environmental, financial, and economic feasibility of the investment, as well as proposing facility management mechanisms (including, for example, a public-private partnership).

The detailed Terms of Reference ("TOR") can be obtained at the address given below.

The MAF now invites eligible individuals ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. To apply, please provide a cover letter and attach curriculum vitae with a full description of experience in similar assignments, similar conditions, relevant to the assignment described in the TOR. Individual Consultants employed by Firms' may express interest through the Firm for the assignment and, under such situation, only the experience and qualifications of the Consultant shall be considered in the selection process. The criteria for selecting the Consultant are:

- 1) At a minimum, an engineering degree or its equivalent in their respective area of expertise (marine engineering; civil engineering; fisheries engineering or other relevant field);
- 2) The preparation of technical studies / reports / tender documents / schematics related to cold storage infrastructure;'





- 3) Prior working experience (at least 10 years) in the cold chain management in the Pacific region and knowledge of local conditions, weather, electricity, water supply (in Samoa) which will affect the performance of any cold storage facility;
- 4) 5-7 years' experience in design and / or management of cold chain infrastructure in the pacific;
- 5) In-depth knowledge of small-scale seafood supply chains including subsistence and commercial fisheries;
- 6) Private sector experience in managing / operating cold chain infrastructure would be an asset;
- 7) Work experience with international donor and multi-lateral entities, specifically in preparing funding procurement / tender documents would be an asset.
- 8) Previous experience working in Samoa and or prior working experience international donor and multi-lateral entities would be an asset.

The successful consultant must have current business licence, or obtain one prior to commencement of the assignment, in accordance with the Business Licence Act 1998.

The attention of interested Consultants (including Individual Consultants nominated by Firms) is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" July 2016, revised November 2017 and August 2018 ("the Regulations"), setting forth the World Bank's policy on conflict of interest.

Expressions of interest must be delivered in a written form to the address below (in person or by email) by **5.00 pm** (Apia local time) on **29**th **September 2023**. Email submissions should not exceed 4Mb and a read receipt should be requested.

The Chief Executive Officer, Ministry of Agriculture and Fisheries Level 4, TATTE Building

Attention:

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